

ESTIMATING

VMS's Estimating module provides a complete, comprehensive manner of compiling estimates. The system maintains a cost item database that can be modified by the contractor to fit his estimating needs. Through the use of items, assemblies, and super assemblies, the module provides your estimators with simple, yet powerful, take-off and pricing methods. Accuracy is increased because the estimator has more time to recheck costs and omissions. Training of new estimators is simplified, as is the re-costing of jobs.

Some of the benefits provided by the Estimating module are as follows:

- ✓ Unlimited number of estimates with the ability to use numbers and letters (subject only to disk capacity).
- ✓ Ability to generate quotation letters.
- ✓ Maintains a cost item database containing unit cost for all aspects of your estimate, including labor, material, equipment, sub-contract, and any other desired cost breakdowns.
- ✓ Material prices may be updated using optional pricing services programs.
- ✓ User-defined assemblies may be used to take off a group of many items, or user-defined super assemblies may be used to take off a combination of items and assemblies.
- ✓ Options may be established and applied against an estimate, automatically adjusting the estimate with any combination of item additions or deletions.
- ✓ Estimates may be sub-totaled by user-defined divisions, phase and sub-phase codes. These codes may match the Job Cost module breakdowns, or they may follow a completely different format.
- ✓ Job Cost breakdowns may be reassigned at the item or assembly level. Upon award of a contact, budget figures can be automatically transferred to VMS's Job Cost module, or to a service ticket in Service Management.
- ✓ Item cost may be updated individually, or by groups, by dollar amount or percentage, based on user-defined factor codes.
- ✓ Estimate disposition provides ability to record and track results of unsuccessful bids.
- ✓ Numerous methods available for pricing an estimate.
- ✓ During take-off, items, units, and cost maybe held in a separate estimate file. This allows for items, units, and cost to be added, or changed, for a specific estimate without affecting the item master file.
- ✓ Conversion factor capability, which allows take-off quantities to be automatically converted to order quantities for purchasing.
- ✓ Bill of materials generated, providing for printing and optional transfer of purchase orders to VMS's Purchase Order module (for purchased items) or to Inventory (for stocked items).
- ✓ Previous estimates may be used as formats when setting up new estimates.
- ✓ Estimates may be maintained on the system as long as the user desires.
- ✓ Ability to transfer items in VMS's Inventory module to estimating item database.
- ✓ ODBC option provides the ability to create customized reports.

For more information, contact:

Your VMS Representative:

Vertical Market Software

9295 Scenic Highway

Pensacola, FL 32514

Office: 850-476-0094

Fax: 850-478-5103

www.vertical-market.com

sales@vertical-market.com